Welcome to UAI
WWW.UAI.CL
UAI in numbers

9,782 Undergraduate students

3,057 Postgraduate students

+190 International Agreements in 33 countries

52 Master Degree Programs

32 Research Centers

8 Schools

15 Majors

6 Ph.D Programs
54951 m² built

61 Foreign Professors

372 Full time Professors

65% Ph.D Professors

112 Classrooms

20 Labs

“Oh, Chile, long petal of sea and wine and snow…
(Pablo Neruda, Nobel Prize of Literature)
Think, imagine the future, open borders, leave the comfort zone, explore, innovate, take risks... These are some of the challenges that we propose as a University in this new stage of our internationalization process. We pursuit, among other goals, to provide life experiences for the future of our international students...

We are convinced, today more than ever, of the importance of internationalization in the work of our University and this is why we are expanding our initiatives, programs, projects and worldwide networks so that international students who come to our University every year, find here a different training space with a view that allows them to think freely..

Welcome to UAI!

Carlos Ramírez
Director of International Relations
Universidad Adolfo Ibáñez (UAI) was born in 1953 as the Business School of Valparaíso and in 1988 was established as a University.

Nowadays has 8 Schools, more than 9500 undergraduate students and 2200 postgraduate students in our campuses.

Our mission is to contribute to the cultural and material development of the country through teaching activities, research and links with the environment, committed to the values of personal freedom and responsibility.

UAI’s academic model

4 years of Major
+ 1 year of specialization (Master’s Degree)
The location of the Peñalolén’s campus is not casual. Situated in the foothills of the mountain range in our capital city: Santiago, it invites you to retreat from the noise and get in touch with nature.

On land of 255 hectares and more than 44,000 m² built, the headquarters consists of six buildings, equipped with the highest technology.

The location of the Viña del Mar’s campus allows you to look at the beautiful coastal city of Viña del Mar from above. Only an hour and a half from Santiago, this campus is located on the slopes of the Sporting Club, its 20 hectares offer views of the sea, the forests and the city. 4 buildings, with a total of 15,900 m², converge in a central courtyard where students and professors meet, this being the axis of the student life of this campus.
Networking

+190 International Agreements of Cooperation in 33 countries:
Argentina, Australia, Austria, Belgium, Brazil, Canada, China, Colombia, Denmark, Ecuador, El Salvador, England, Finland, France, Germany, Guatemala, India, Israel, Italy, Japan, Mexico, Nederlands, Norway, Peru, Portugal, Scotland, Singapur, South Korea, Spain, Sweden, Switzerland, Turkey, United States.

+2000 Incoming Students*

+1200 Outgoing Students*

*Since 2012.
International Accreditation
- Triple Crown: AMBA, AACSB, EQUIS
- Master in Finance: Master accredited for the CFA Institute (Chartered Financial Analyst)
- Industrial Civil Engineering: Major accredited for the Engineering Accreditation Commission of the Accreditation Board for Engineering and Technology (ABET)
- Member of the CFA Institute (Chile)

School of Economics Accreditation
- Member of the Association of MBAs (AMBA, United Kingdom)
- Member of AACSB (The Association to Advance Collegiate Schools of Business, EEUU.)
- Member of EQUIS (European Quality Improvement System)
- Member of the Global Alliance in Management Education (CEMS)
SCHOOL OF ECONOMICS

Ph. D. Programs
- Ph. D. in Management
- Ph. D. in Finance*
- Ph. D. in Industrial Engineering and Operations Research*

MBA
- Executive MBA
- Advance MBA/AMBA
- MBA International Programme

Master
- Master in Marketing Management
- Master in Financial Management
- Master in Human Resources and Organizations Management
- Master in Business Management
- Master in Innovation
- Executive Master in Finance (Miami)
- Master in Hospitals and Clinics Management
- Master in Financial Engineering*

Master in Marketing Management
- Master in Financial Management
- Master in Human Resources and Organizations Management
- Master in Business Management
- Master in Innovation
- Executive Master in Finance (Miami)
- Master in Hospitals and Clinics Management
- Master in Financial Engineering*

Ph. D. Programs
- Master of Sciences in Engineering
- Master in Industrial Engineering and Research of Operations
- Master in Complex Systems Engineering
- Master of Science in Management Science*
- Master in Data Science
- Master in Cybersecurity
- Master in Financial Engineering*

Ph. D. in Management and Technological Entrepreneurship
- Master in Project Assessment and Management
- Master in Industrial Engineering
- Master in Technology and Water Management
- Master in Geostationary Modeling of Deposits
- Master of Science in Financial Economics*

FACULTY OF ENGINEERING & SCIENCES

Ph. D. Programs
- Ph. D. in Complex Systems Engineering
- Ph. D. in Industrial Engineering and Operations Research*
- Ph. D. in Finance*

Master
- Master of Sciences in Engineering
- Master in Industrial Engineering and Research of Operations
- Master in Complex Systems Engineering
- Master of Science in Management Science*
- Master in Data Science
- Master in Cybersecurity
- Master in Financial Engineering*

Ph. D. in Complex Systems Engineering
- Ph. D. in Industrial Engineering and Operations Research*
- Ph. D. in Finance*

Master
- Master of Sciences in Engineering
- Master in Industrial Engineering and Research of Operations
- Master in Complex Systems Engineering
- Master of Science in Management Science*
- Master in Data Science
- Master in Cybersecurity
- Master in Financial Engineering*

*Jointly offered with the Faculty of Engineering and Sciences.

*Jointly offered with the School of Economics.
SCHOOL OF GOVERNMENT

**Ph. D. Programs**
- Ph. D. in Processes and Political Institutions

**Master**
- Master in Economy and Public Politics
- Master in Economics

FACULTY OF PSYCHOLOGY

**Ph. D. Programs**
- Ph. D. in Social Neuroscience and Cognition

**Master**
- Master in Management Skills
- Master in Clinical Psychology, specialization in Psychoanalysis
- Master in Clinical Psychology
- Master in Mindfulness and Compassion
- Master in Social Psychology
- Master in Organizational Psychology

SCHOOL OF COMMUNICATIONS & JOURNALISM

**Master**
- Master in Political Communication Public Affairs
- Master in Strategic Communication
- Master in Mass Media

DESIGNLAB

**Master**
- Master in Innovation and Design
- Master of Science in Design

FACULTY OF LAW

**Master**
- Master in Tax Management
- Master in Regulations
- Master in Labor Rights & Social Security
- LLM – Master in Law Business

SCHOOL OF LIBERAL ARTS

**Master**
- Master in Comparative Literature
- Master in History
- Master in History of Art
- Master in Liberal Arts
- Master in Political Philosophy and Ethics
The Directorate of Research, under the Academic Vice-Chancellor’s Office, is the unit in charge of incentivize and promote the research development at the university. Research at UAI is performed in a wide range of areas that go from basic to applied studies, therefore the Research Directorate should ensure that it will provide institutional support that ensures a proper performance of the research in all the areas of its own, complying moreover with the highest standards of quality and ethics.

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<td>WoS Articles</td>
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- Faculty of Engineering & Science
- School of Economics
- Faculty of Liberal Arts
- Faculty of Law
- School of Government
- School of Psychology
- DesignLab
- School of Communications & Journalism
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<tr>
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<td>PSYCHOLOGY</td>
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<td>BIOTECHNOLOGY APPLIED MICROBIOLOGY</td>
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<td>EXPERIMENTAL PSYCHOLOGY</td>
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<td>STATISTICS PROBABILITY</td>
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<tr>
<td>PHYSICS MULTIDISCIPLINARY</td>
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</table>
Studying and Research Centers

ENGINEERING & SCIENCES
- Systems Center
- Complexity Center
- Design Engineering Center
- Earth Center
- Bio Center
- Mining Center
- Built Center
- Tech Center

ECONOMICS
- Center for Business Sustainability
- Center for Innovation, Entrepreneurship and Technology
- Center for Economy and Regional Politics
- Family Business Center
- Center for Experiences and Services
- Center for Business Finances

DESIGNLAB
- Center for Territorial Intelligence
- Center for Emerging Interfaces
- Center for Architecture and New Materials
- Center for Ecology, Urbanism and Landscape
PSYCHOLOGY
- Center for Research and Cognition
- Center for Social and Cognitive Neuroscience
- Center for Studies and Care for People
- Center of Studies of Eating Behavior

LIBERAL ARTS
- Center for Heritage Studies
- Center for American Studies
- Writing and Speaking Center
- Al-Andalus –Magreb Cathedra

GOVERNMENT
- Center for the Study of Political History
- Labor Politics Center
- Research Center on Political and Social Theory
- Tax Politics Studies Center
- Center for Philanthropy and Social Investment
- GobLabUAI
The International Relations Office (RR.II.) has a professional team consisting of full time professionals in its two offices in Santiago and Viña del Mar, which provides all services to our international students during their stay in Chile; giving academic, cultural, and logistic support to live a unique experience.

In addition, there are two student organizations EST and ESA, which contribute to the whole process of integration and student life with local students.

On the other hand UAI provides a staff of Professors dedicated to teaching Spanish as a second language and Professors of the Semester in English as part of the working team.
We are a team of idealistic professionals, dreamers, networks builders, trainers of interdisciplinary teams, thinkers of the future, seekers of innovation, and committed to what we do.”
Living an international educational experience is a unique and unrepeatable opportunity that will allow the students to live not only an academic experience, but also a personal experience that will transform their lives...

Due to this, it is very important to live an adaptation and integration process to the local reality, to the organizational culture of the University itself, and to the sociocultural environment where the student will live the next months, either Santiago or Viña del Mar.

Aware that this process is vital for the experience in Chile, the International Relations Office of the Adolfo Ibáñez University presents the +Global Program, which seeks to support integration process to our country and University Community during their stay, and also aims to give meaning to each of the initiatives that are organized for them, contributing to a real insertion.

Safe International Program
To assure you, as much as possible, to have a safe experience during their stay in Chile, we have created this Program, which consists of both, our International Relations team and the collaborating institutions, provide the international students with necessary guidance in case of any inconvenience or unexpected situation (accidents, earthquakes or other unforeseen situations), we can activate our emergency protocols and provide timely and efficient assistance.
The +Global Program is based on 5 pillars that allow active participation and integration:

- **Sports:** Healthy body, healthy mind
- **Culture:** Breathe the chilean air
- **Environment:** Green Life
- **Internationalization at home**
- **Inclusion:** Contribute with generosity
Exchange semester

It’s a regular semester program that allows international students to take any of the courses offered every semester on their campuses within the framework of International Exchange Agreements.

Syllabus
Contact the Academic Coordinator at rrii@uai.cl

Contact hours and credits

<table>
<thead>
<tr>
<th>HOURS PER SEMESTER</th>
<th>UAI CREDITS</th>
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</thead>
<tbody>
<tr>
<td>22.5</td>
<td>1.5</td>
</tr>
<tr>
<td>45</td>
<td>3</td>
</tr>
<tr>
<td>67.5</td>
<td>4.5</td>
</tr>
</tbody>
</table>

Grading system in Chile
Scale 1.0 to 7.0 (1.0 to 3.9 is failed/ 4.0 is passing and 7.0 is maximum.)
## Academic calendar

<table>
<thead>
<tr>
<th></th>
<th><strong>FIRST SEMESTER</strong> (American Spring)</th>
<th><strong>SECOND SEMESTER</strong> (American Fall)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Beginning of the semester</strong></td>
<td>March (first week)</td>
<td>August (first week)</td>
</tr>
<tr>
<td><strong>Ending of the semester</strong></td>
<td>July (second week)*</td>
<td>December (third week)*</td>
</tr>
<tr>
<td><strong>Examination period</strong></td>
<td>From last week of June to second week of July</td>
<td>From last week of November to second week of December</td>
</tr>
<tr>
<td><strong>Students Application deadline</strong></td>
<td>November 1st</td>
<td>April 1st</td>
</tr>
<tr>
<td><strong>Courses Enrollment</strong></td>
<td>Three weeks before the semester begins</td>
<td>Three weeks before the semester begins</td>
</tr>
<tr>
<td><strong>Transcript</strong></td>
<td>Mid July</td>
<td>Mid December</td>
</tr>
</tbody>
</table>

*Except students enroll in Specially Designed Courses (Mid June/ Mid November)

## Admission requirements

1. **Application Documents**
   - a. Statement of Student-Advisor letter
   - b. Passport Copy
   - c. Transcript of Records
   - d. Copy of International Health Insurance
   - e. Copy of Chilean Student Visa
2. **Spanish Level B2 (CEFR)** is highly recommend for students in order to successfully pass a class with local students (Pregrado)
3. **Application Online Form**
International programs
Semester in English

Regular semi-annual program that allows foreign and Chilean students to take courses of global events taught in English and that allow an intercultural training process promoting integration and internationalization at home for students of our University. The students have the option of combining these classes with other International Programs (payment may be applied) during the semester based on the available schedules (Spanish language courses, volunteering and / or internship) and can design their international semester at UAI.

*Courses are taught with a minimum number of 10 students enrolled.
LATIN AMERICA AND CHILE STUDIES

<table>
<thead>
<tr>
<th>CODE</th>
<th>COURSE</th>
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<tbody>
<tr>
<td>HIS315</td>
<td>Latin American Culture and Identity</td>
</tr>
<tr>
<td>LAS325</td>
<td>Latin America in the Age of Globalization</td>
</tr>
<tr>
<td>LAS335</td>
<td>Latin America on Film</td>
</tr>
<tr>
<td>LAS350</td>
<td>Socialism, Capitalism and Communism in Latin America</td>
</tr>
<tr>
<td>LAS360</td>
<td>Human Rights in Chile: a Historical Perspective</td>
</tr>
<tr>
<td>HIS316</td>
<td>Encounters and Revolutions: Latin America in the Atlantic World</td>
</tr>
<tr>
<td>LAS323</td>
<td>The Impact of Globalization in Latin America</td>
</tr>
<tr>
<td>LAS333</td>
<td>A Journey through Latin American Films</td>
</tr>
<tr>
<td>LAS349</td>
<td>Ideologies and Political Thinking in Modern Latin America</td>
</tr>
</tbody>
</table>

BUSINESS IN LATIN AMERICA

<table>
<thead>
<tr>
<th>CODE</th>
<th>COURSE</th>
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<tbody>
<tr>
<td>HIS335</td>
<td>Economic Development in Latin America: Milestones and Crisis</td>
</tr>
<tr>
<td>MGT335</td>
<td>International Business: Doing Business in Latin America</td>
</tr>
<tr>
<td>MGT336</td>
<td>Sustainable Business in Latin America</td>
</tr>
<tr>
<td>MKT335</td>
<td>Marketing Trends and Strategies in Latin America</td>
</tr>
<tr>
<td>PLE320</td>
<td>Strategic Leadership</td>
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<tr>
<td>ECO333</td>
<td>Lessons of Economic growth in Latin America</td>
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<tr>
<td>MGT334</td>
<td>Doing Business in Latin America</td>
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<tr>
<td>MGT333</td>
<td>Starting up in Latin America</td>
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<tr>
<td>MKT334</td>
<td>Contemporary Latin American Marketing Strategies</td>
</tr>
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</table>

ENGINEERING & SCIENCES

<table>
<thead>
<tr>
<th>COURSE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mining Exploitation</td>
</tr>
<tr>
<td>Dynamics</td>
</tr>
<tr>
<td>Multivariable Calculus</td>
</tr>
<tr>
<td>Cellular Biology and Physiology</td>
</tr>
<tr>
<td>Industrial Organization</td>
</tr>
<tr>
<td>Microeconomics</td>
</tr>
<tr>
<td>Thermodynamics</td>
</tr>
<tr>
<td>Financial Management</td>
</tr>
<tr>
<td>Reinforced Concrete</td>
</tr>
<tr>
<td>Physical Mechanic</td>
</tr>
<tr>
<td>Geotechnical and Rock Mechanics</td>
</tr>
<tr>
<td>Electromagnetism</td>
</tr>
</tbody>
</table>

*Each course gives 3 UAI credits and has 45 contact hours.
Spanish teaching programs in different modalities (semester, intensive, specific) at basic, intermediate and advanced levels, supplemented with Essay, Narrative, and Critical Reading courses, among others taught by expert professors from our School of Liberal Arts, which leads a unique project in Chile in partnership with Columbia University’s Core Curriculum.

<table>
<thead>
<tr>
<th>CODE</th>
<th>COURSE</th>
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<tbody>
<tr>
<td>SPAN121</td>
<td>Basic Spanish: Grammar*</td>
</tr>
<tr>
<td>SPAN111</td>
<td>Basic Spanish: Communication*</td>
</tr>
<tr>
<td>SPAN221</td>
<td>Intermediate Spanish: Grammar</td>
</tr>
<tr>
<td>SPAN211</td>
<td>Intermediate Spanish: Communication</td>
</tr>
<tr>
<td>SPAN341</td>
<td>Advanced Spanish: Let’s talk about real business</td>
</tr>
<tr>
<td>SPAN340</td>
<td>Advanced Spanish: Chilean Culture</td>
</tr>
<tr>
<td>SPAN 355</td>
<td>Advanced Grammar</td>
</tr>
<tr>
<td>SPAN350</td>
<td>Phonetics of the Spanish Language</td>
</tr>
<tr>
<td>SPAN360</td>
<td>Introduction To The Literary Genres</td>
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</table>

*Each course gives 3 UAI credits and has 45 contact hours, except Basic Spanish (4,5 UAI credits, 67 contact hours).
Intensive Spanish Program (ISP)

Every month of July (Winter) and February (Summer), UAI offers short themed programs, for 1 or 2 weeks of duration at both Viña del Mar and Santiago campuses.

We know the importance of practicing in real life situations what students have already learnt in the classroom context.

ISP are designed to teach you Spanish and help you with the social skills needed for a successful international experience while in Chile.

**COURSES:**
- 1 Week Language Upgrade (18 hours)
- 1 Week Spanish Immersion (18 hours + site visits)
- 2 Weeks Language Upgrade (38 hours)
- 2 Weeks Language & Culture (38 hours + site visits)

*Courses are taught with a minimum number of 5 students enrolled.** Payments may be applied.
Short Programs / Faculty Led

Tailor-made programs designed for international undergraduate and postgraduate students in collaboration with the different Schools of the University and that allow intensive international experiential programs in topics of global interest.

Innovation and Management

- Innovation in Chile. An Approximation to the Challenges, the Trends and the Actors
- Design Sprint Innovation (Innovation Processes)
- Project Management
- Formulation and Evaluation of Projects
- Technological Entrepreneurship

Public Policies and International Relations

- Retirement Pension Systems: International Vision and the Chilean Experience
- Human Rights in Chile
- Leading the Public Innovation
- Pre Hispanic Chilean Identity: Rapa Nui, Mapuche and Inca Heritage in Modern Day Chile
- From Globalization to Isolation and to Globalization All Over Again: An International History of Chile

Business and Economy

- Beyond The Andes And The Pacific Ocean: The Keys of the Chilean Business Success
- The Chilean Consumer Behavior
- Sustainable Development and Green Growth in the World: Exploring the Paradigms of the Future
- The Chilean Wine Experience: The Wine Market and its Value Chain
- Doing Business in Chile and Latin America
- Women in Chilean Mining
OVERVIEW

- 3 UAI credits, equivalent to 3 American credits and 6 ECTS
- 45 classroom hours / training practices (3 weeks)
- Possibility of modulating in 1/2 or 3 weeks of Program
- UAI professors and guests from public and private organizations
- Field visits / organizations and companies
- Cultural Activities and Service Learning
- Taught in Spanish or English
- Study Materials

- Housing Service (Homestay / Hotels in Agreement)
- Local transport
- Held in Santiago and/or Viña del Mar Campus
- Certificate of Attendance and Transcript of Records
- Access to Campus Facilities (Libraries, Gymnasium, Cafeteria, Nursing)
- Coordination and support 24/7
- A minimum of 10 students is required to offer each one of the programs
Internship

UAI offers its both Chilean and foreign students the possibility of doing internships while they are regular students at the university. We have a solid network of companies in the private and public sector in various areas, mainly in Business Planning, Logistics, Finance, Marketing and Engineering.

Currently there are three alternative internship programs for our students:

1. Basic Practice (120 hours of practice + classes optional)
2. Intermediate Practice (240 hours of practice in 30 working days)
3. Professional Practice (320 hours in 40 working days)

SOME OF OUR ASSOCIATED COMPANIES ARE:

- Cencosud Retail S.A.
- Williamson Balfour Motors S.A.
- Hasbro Chile
- Colgate Palmolive
- Banco Santander
- Corporación Cultural de Viña del Mar
- The Valpo Surf Project
- TurboMarket
- Easy Taxi
- Empresa de Energía del Pacífico
- IANSA Empresas
- Intel
- Latam Airlines Group
- Museo Artequin
Service Learning

UAI offers its foreign students the possibility of volunteering while they are regular students at the university. We have a solid network of institutions and NGOs dedicated to social service that will make your semester an unforgettable exchange with great social impact.

Some of our partner institutions are:

- Hogar Niño Amor
- The Valpo Surf Project
- Sanatorio Marítimo
- Fundación Don Bosco
- Techo
- TurboMarket
- Enseña Chile
- Ilustre Municipalidad de Peñalolén
- Ilustre Municipalidad de Viña del Mar
- Fundación Misericordia Chile